Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

UNCLASSIFIED

PAGE 01 LONDON 14806 01 OF 02 141931Z

51
ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 PM-07 INR-10 L-03

NEA-10 NSAE-00 PA-04 RSC-01 PRS-01 SPC-03 USIA-15

TRSE-00 SAJ-01 DODE-00 DRC-01 /093 W
---------- 005064
R 141919Z DEC 73
FM AMEMBASSY LONDON
TO SECSTATE WASHDC 6505
INFO USMISSION NATO BRUSSELS

UNCLAS SECTION 01 OF 02 LONDON 14806

E.O. 11652: N/A
TAGS: BMEP, NATO
SUBJECT: MAJOR PROJECT: NATO INFRASTRUCTURE TRADE OPPORTUNITIES.

REF: STATE 227013, NOV. 17, 1973

1. THE EMBASSY DOES NOT NORMALLY RECEIVE ICB'S FROM HMG, AND DOES NOT THEREFORE SUBMIT ICB'S IN A GOVERNMENT TRADE OPPORTUNITY FORMAT. UNDER NATO PROCEDURAL DOCUMENT AC/4 (PP) D/1384 (FINAL) THE EMBASSY IS INFORMED OF HMG'S INTENTION TO CALL FOR BIDS WITHIN THE NATO INFRASTRUCTURE, AND IS INVITED TO SUBMIT THE NAMES OF CLEARED POTENTIAL BIDDERS TO HMG.
2. ON RECEIPT OF THE LIST, HMG SENDS ICB TENDER DOCUMENTS AND SUPPLEMENTARY INFORMATION TO THE COMPANIES NOMINATED TO RECEIVE THEM, TOGETHER WITH A FORMAL NOTICE OF THE CALL FOR BID.

3. FROM APRIL 1, 1973 TO NOVEMBER 16, 1973 THE EMBASSY HAS RECEIVED TEN NOTICES OF INTENTION, FIVE OF WHICH WERE SENT TO COMMERCE AS SATISFYING OUR CRITERIA IN RESPECT OF EXPORT CONTENT AND POSSIBILITY OF LOCATING PROSPECTIVE U.S. BIDDERS. SO FAR, ONLY ONE PROJECT HAS GONE TO THE STAGE OF PREQUALIFICATION OF BIDDERS WHICH
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LONDON 14806 01 OF 02 141931Z

WE INITIATED BY FOLLOWING THE PROCEDURE DESCRIBED IN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

PARAGRAPHS 1 AND 2.

4. ONE OTHER OPPORTUNITY WAS SUBMITTED AS A GTO, OWING TO THE SPECIAL NATURE OF THE WORK INVOLVED, AVAILABILITY OF PRECISE INFORMATION, AND THE APPOINTMENT BY HMG OF A PROJECT MANAGER PRIOR TO THE CALL FOR BIDS.

5. NOTIFICATIONS OF INTENT RECEIVED BY THE EMBASSY ARE LISTED BELOW, TOGETHER WITH AN INDICATION OF OUR ACTION TAKEN:

MAY 23 AIRCRAFT WEAPONS CALIBRATION SHELTER
RAF LAKENHEATH, SUFFOLK. 204,000 DOLLARS.
TRANSMITTED TO COMMERCE MAY 30 - NO RESPONSE.

JUNE 15 AIRPORT ROADS AND FOUNDATIONS
RAF UPPER HEYFORD, OXON. 100,000 DOLLARS.
TRANSMITTED TO COMMERCE JUNE 18, NO RESPONSE.

JUNE 19 FUEL OIL PIPELINE
SAXA VORD, SHETLAND. 370,000 DOLLARS
TRANSMITTED TO COMMERCE JUNE 21 - NO RESPONSE

JUNE 21 TROPOSPHERIC SCATTER SYSTEM - LISBON GILBRALTAR
TRANSMITTED TO COMMERCE JUNE 22. SEE PARAGRAPH 7.

JUNE 25 AIRCRAFT CORROSION CONTROL FACILITY
RAF ALCONBURY, HUNTS 134,000 DOLLARS.
NO ACTION, EXCESSIVE SUBCONTRACT WORK INDICATED

AUG. 20 DREDGING AND JETTY IMPROVEMENTS
WEST SCOTLAND. 1,950,000 DOLLARS
GTO T0001 AUGUST 20, 1973. SEE PARAGRAPH 6.

SEPT 11 AMMUNITION STORAGE FACILITY
RAF UPPER HEYFORD, OXON. 6.05 MILLION DOLLARS
NO ACTION, DUE TO TYPE OF CONSTRUCTION AND REMOTE
POSSIBILITY OF U.S. VS. U.K. INTEREST

OCT 17 ALTERATIONS TO POL SYSTEM
RAF LAKENHEATH, SUFFOLK. 135,000 DOLLARS
NO ACTION, 36 ADDITIONAL HYDRANTS AND 12 DEFUEL
SYSTEMS SPECIFIED TO MATCH EXISTING U.K. ORIGIN
UNITS.

NOV 16 ADDITIONAL PERIMETER FENCE
RAF ALCONBURY, HUNTS. 40,000 DOLLARS
NO ACTION, SMALL PROJECT FOR 1.5 METER WIRE
FENCING.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 LONDON 14806 01 OF 02 141931Z

6. GTO SUBMITTED AUGUST 20, 1973
A. UNITED KINGDOM
B. LONDON
C. T0001
D. AUGUST 20, 1973
E. DREDGING AND JETTY IMPROVEMENTS
F. PROPERTY SERVICES AGENCY, DEFENCE SECRETARIAT (NAVY)

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

G. AX 1008/75
H. NOTIFICATION OF INTENTION TO CALL FOR BIDS.
I. AVAILABLE FROM PROJECT MANAGER
N/A
SOHM

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 LONDON 14806 02 OF 02 141928Z

43
ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 PM-07 INR-10 L-03

NEA-10 NSAE-00 PA-04 RSC-01 PRS-01 SPC-03 USIA-15

TRSE-00 SAJ-01 DODE-00 DRC-01 /093 W
---------- 005071
R 141919Z DEC 73
FM AMEMBASSY LONDON
TO SECSTATE WASHDC 6506
INFO USMISSION NATO BRUSSELS

UNCLAS SECTION 02 OF 02 LONDON 14806

J. PROJECT START APRIL 1, 1974, RUNNING SIX TO SEVEN
MONTHS. CONTRACT VALUE APPROXIMATELY 1,950,000 DOLLARS.
K. W H MILLS, ASSISTANT COMMERCIAL ATTACHE

7. PROJECT INITIATED BY AIRGRAM SUBMISSION JUNE 22, 1973
A. UNITED KINGDOM
B. LONDON
C. NONE. INITIATED AS FORMAL NOTIFACION OF U.K. MINISTRY
OF DEFENCE CALL FOR BIDS, FOLLOWING NOTIFICATION OF
INTENTION TO CALL FOR BIDS.
D. SEPTEMBER 7, 1973
E. TROPOSCATTER SYSTEM - LISBON GIBRALTAR
F. MINISTRY OF DEFENCE IP2B
36 WHITEHALL
LONDON S.W.1
G. P10721/156/73/PCT1
H. OCTOBER 15, 1973
I. SEPARATE TENDERS ISSUED BY MINISTRIES OF DEFENCE
U.K. AND PORTUGAL.
J. --

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

K. L C WILLIAMSON, COMMERCIAL ATTACHE
COMMENT: THE INITIAL CONTACT WHICH U.K. DEPARTMENTS
MAKE WITH EMBASSY SOLICITING AS IT WERE PRE-QUALIFIED
BIDDERS IS VERY MUCH A COURTESY AND IS NOT REQUIRED
UNDER CURRENT NATO PROCEDURES. OUR VERY LOW RESPONSE
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LONDON 14806 02 OF 02 141928Z

AVERAGE TO THESE CONTACTS MAY IN THE FUTURE LEAD THESE
DEPARTMENTS TO TURN TO MORE FORMAL CHANNELS TO ISSUE
INVITATIONS TO TENDER AND THUS CUT DOWN SIGNIFICANTLY
THE LEAD TIME WE ARE ABLE TO GIVE PROSPECTIVE BIDDERS.
WE WOULD APPRECIATE USDOC COMMENTS ON WHAT STEPS MIGHT
BE TAKEN TO IMPROVE OUR RESPONSIVNESS IN THIS FIELD.

SOHM

UNCLASSIFIED

NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973LONDON14806
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: LONDON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731225/aaaaaryr.tel
Line Count: 188
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STATE 227013, NOV. 17, 1973
Review Action: RELEASED, APPROVED
Review Authority: smithrj
Review Comment: n/a
Review Content Flags:
Review Date: 15 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2001 by damankm0>; APPROVED <01-Feb-2002 by smithrj>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: NATO INFRASTRUCTURE TRADE OPPORTUNITIES.
TAGS: BEXP, NATO
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005